

STAT

SH&G

December 22, 1983  
13155

Central Intelligence Agency  
New Building Project Office  
Room 4E50  
CIA Headquarters Building  
Washington, DC 20505

STAT

Attention:

Re: Chiller Manufacturers  
Log 337

Gentlemen:

As you requested, SH&G contacted the three potential bidders on the Chiller Bid Package and requested if they would submit a bid based upon specific criteria. We also requested a senior representative of the company contact our Mr. J. R. Livingston.

Ferman Schiebout, Sales Manager, Trane, contacted Mr. Livingston but did not commit to bidding, he tried to sell Jim on specifying Trane equipment.

After that, Jack Yorke of our office, again, initiated discussion with the three potential bidders. Enclosed is Jack's documentation of those discussions all with local Detroit sales office staff.

Very truly yours,



Wm. Everett Medling, AIA  
Project Manager

WEM:clm  
Enclosure

cc: Mr. J. Livingston  
Mr. J. Yorke

Smith, Hinchman & Grylls Associates, Inc.

455 West Fort Street Detroit, Michigan 48226 313/964-3000 810/221-9463 Telex  
Architects Engineers Planners  
A Member of The Smith Group Inc.

Project Team Communication

**SH&G**

Smith, Hinchman & Grylls  
Associates, Inc.  
Architects Engineers  
Planners

455 West Fort Street  
Detroit, Michigan 48226  
313/964-3000

Central Intelligence Agency

Subject

Record of Telephone Calls

December 21, 1983 13155

Date Project No.

To

J. Yorke

From

Distribution

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**DATE:** December 13 and 15, 1983  
**PARTICIPANTS:** J. Yorke and Various Chiller Manufacturers  
**SUBJECT:** Pre-Purchase of Chillers

All manufacturers were given the following design parameters and were asked if they would submit a bid based on the following criteria:

- A. 6 Machines
- B. Minimum of 1350 Tons Each
- C. 4160 Volt Motor
- D. 58° to 42° Chilled Water Temperature
- E. 85° Condenser Water
- F. Delivery 6 Months After Receipt of Approved Shop Drawings

1. Carrier:

Mr. John Zappitel, Manager of the Detroit Sales Office, indicated Carrier would bid their Model EF, a combination of their EB compressor and FA shells, hermetic-type machine.

2. York:

Mr. Bob Harnetsky, Manager of the Detroit Sales Office, indicated York would bid their Model HT hermetic-type machine.

3. Trane:

Mr. Bob North, Manager of the Detroit Sales Office, indicated Trane would bid their Model CVHB hermetic-type machine but suggested the bid might be a courtesy bid since Trane could meet tonnage requirements with five of the same type machines in lieu of six. Bob North requested that the documents contain provisions for an alternate proposal on the five-machine basis.